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DATE: Monday, May 24, 2004

Hide?	<u>Set</u> Name	Query	<u>Hit</u> Count
	DB=PC	GPB, USPT, USOC, EPAB, JPAB, DWPI; PLUR=YES; OP=ADJ	
	L1	(exception\$3 or irregular or fraud\$5) near10 (transaction or record or purchase)	5044
	L2	L1 same ((price or charge) near10 (range or limit))	19

END OF SEARCH HISTORY

reviewed KWIC paragraphs 5/24/04

L Number	Hits Search Text	DB	Time stamp
1	(price same (item or merchandise)) near5 (excess range or limit)	USPAT; US-PGPUB; EPO; JPO; DERWENT	2004/05/24 14:17
2	5 ((price same (item or merchandise)) near5 (exce range or limit)) and (fraud\$5 or crim\$4 or irregul	uspat; lar) uspat; Uspat; EPO; JPO; DERWENT	2004/05/24 14:17

reviewed search results kuic text

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? show files;ds
File 15:ABI/Inform(R) 1971-2005/Mar 12
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         (c) 2005 The Gale Group
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         (c) 1999 The Gale Group
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         (c) 2005 San Jose Mercury News
File 148:Gale Group Trade & Industry DB 1976-2005/Mar 14
         (c) 2005 The Gale Group
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     35:Dissertation Abs Online 1861-2005/Feb
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File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
         (c) 2002 The Gale Group
File 65:Inside Conferences 1993-2005/Mar W2
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File
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File 474: New York Times Abs 1969-2005/Mar 09
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File 348:EUROPEAN PATENTS 1978-2005/Feb W04
         (c) 2005 European Patent Office
File 349:PCT FULLTEXT 1979-2002/UB=20050310,UT=20050303
         (c) 2005 WIPO/Univentio
File 347: JAPIO Nov 1976-2004/Oct (Updated 050209)
         (c) 2005 JPO & JAPIO
Set
                Description
        Items
                (SUSPECT OR IRREGULAR OR ABNORMAL OR RANGE) (S)
             SE OR GOODS OR ITMEMS) (S) (PRICE OR BID OR VALUE)
S2
                (LIMIT OR THRESHOLD OR MAXIMUM OR MINIMUM) (5N) (PRICE OR -
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	Al	MOUNT)					
S3	135	S1(S) S2					
S4	127	RD S3 (unique					
S5	144743	(CLASS???? OR	CATAGOR???)	(10N)	(MERCHANDISE	OR GOODS	OR I-
	T	EM OR PRODUCT)	_				
6 56	7	S4 AND S5					
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6/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01485877 01-36865

The transfer pricing decision process for multinational corporations Bateman, Connie Rae; Herndon, Neil C Jr; Fraedrich, John P International Journal of Commerce & Management v7n3/4 PP: 18-38 1997 ISSN: 1056-9219 JRNL CODE: IJCA WORD COUNT: 7623

...TEXT: the pricing element in the marketing mix than the U.S. Also different countries may **price** at different levels using different approaches by two different tax authorities which can become a...

...of Intra-enterprise Pricing prohibits sellers from charging different customers different prices for the same **goods**. As this act becomes ambiguous to TP, the U.S. courts have begun to use...

...identified that contribute to management's discretion in setting a TP strategy including those that **limit** the ceiling (ie, **price** controls, competition, parallel markets, and exchange rates), and **price range** floor [(ie, anti-dumping laws, competition, costs of operations, inflation, and exchange rates) (Weekly (1992... ...Purnell 1992; Rollinson and Watson 1992). BALS essentially has become the best approximation of the **price** that would be charged if companies involved in the sales transaction did not have common...Corporate Taxation, 4 (1), 37-38, 48.

Wright, P. and P. D. Rip. (1980, September). **Product Class** Advertising Effects on

First-time Buyers' Decision Strategies. Journal of Consumer Research, 176. Yu, Angela...

6/3,K/2 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2005 The Gale Group. All rts. reserv.

02731331 Supplier Number: 45542325 (USE FORMAT 7 FOR FULLTEXT) Evolution And Revolution In Italy's Pharma Market Marketletter, pN/A May 15, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Newsletter; Trade

Word Count: 1637

(USE FORMAT 7 FOR FULLTEXT)
TEXT:

...and 1997, meaning cuts in real terms. 1995's bill also includes a two-stage **price** cut across product ranges, based on companies' total sales in first-half 1994. If sales...

...reimbursed drugs will be cut by 2.5%, and if they rose over 10%, the **price** cut is 5%. 650 products marketed by 49 companies are subject to the 5% cut...

...for severe and chronic conditions, covering 3,161 products; - Class B: drugs of greater therapeutic **value**: 469; - Class C: drugs of minor therapeutic **value**, non-prescription-bound drugs and all over -the-counter medicines in this class: 5,011...

...to keep government drug spending in line with the budgets. These classes' reimbursement status is: - Class A: 3,000 lire prescription fee for one product and 6,000 lire for two or more; - Class B: 50% patient part-payment; and - Class C: totally paid by the patient. There are...

...increases of no more than 10% will be authorized. The new pricing law says the **maximum** allowed **price** for a product should be the average European Union **price**, using Germany, France, the UK and Spain as the reference. Prices below the EU average...

...devaluation. Companies will calculate their own prices and the CIPE will monitor them. A reference **price** system is due to start on January 1, 1996. The CUF will reclassify all marketed...

...mechanism of action. If the drug has been marketed for over 15 years, the reference **price** must not exceed that of the cheapest marketed generic. The pharmacy association, Federfarma, had asked...

...system. If this happens, patients dispensed prescription drugs will have to pay the full retail **price** and then seek reimbursement from their local health authority. Effects On Industry So Far Looking...reimbursed market; a private market in Class C/OTC drugs with great potential; and long-range security. "Switches" That Cannot Be Advertised In 1994, Italy delisted 409 products in 239 brands...

...their physician and medication. All this is happening in a general atmosphere of reduced consumer **goods**, with consequent reduced spending and less waste. Drugs are beginning to be used only when...

6/3,K/3 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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38445678

Choosing your bed: Why complex markets lead to price discrimination...

...and why it isnt a bad thing SECTION TITLE: Macro Scope

Matthew Higginson

BUDAPEST BUSINESS JOURNAL

October 18, 2004

JOURNAL CODE: WBBJ LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1641

... markets. Traditional examples of this type of pricing include the difference between business and economy class air tickets, and age/status discounts for goods such as bus tickets for senior citizens. The airline industry is one of the classic...view, a firm will maximize its revenues if it can extract from each customer the maximum amount that person is willing to pay. And customers are indeed willing to pay different amounts...

... Ikea pricing throughout Europe based on ten identical products. The group found that there are **price** differences of up to 40%, placing Poland as the cheapest place to buy Ikea products... ... the Austrian foreign outlet center in Parndorf is generated by Hungarian shoppers who clearly do **value price** over time. Macro Scope is a

column aiming to translate macroeconomic terminology and theories into...

6/3,K/4 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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WORD COUNT: 4768

37482883 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Q2 2004 SonicWALL Earnings Conference Call - Part 1
FAIR DISCLOSURE WIRE
July 26, 2004
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

- ...pro 5060 with a suggested retail price of \$11,000, which sets a new industry price threshold for a gigabit class appliance. The pro 5060 proved to be so popular, we shipped...following information includes pro forma results, which exclude amortization of purchased technology and cost of goods sold, amortization of intangible assets and operating expenses, restructuring charges and stock-based compensation expense...
- ... 2.9 million in Q1. As a reminder, our net inventories include the cost of **goods** sold component of the 1 million in deferred product revenue we mentioned earlier. Annualized inventory...
- ... service offerings. Now for guidance. For the third quarter of 2004, SonicWALL expects revenues to range between 33.5 million to 35 million. The Company expects diluted earnings per share to be in the range of 3 to 4 cents on a pro forma or non-GAAP basis. On a...
- ...a total of approximately 2 million of combined amortization of purchased intangibles and cost of **goods** sold, amortization of intangible assets and operating expenses, stock based compensation and restructuring charges, the company expects earnings per share to be in the **range** of break even to 2 cents. For the fiscal year 2004, SonicWALL is raising its...
- ... to 130 million for the fiscal year. Now, SonicWALL expects revenues to be in the range of 132 million to 137 million for the year. This represents a 40 to 45...
- ...year growth. The Company expects pro forma diluted earnings per share to be in the range of 11 cents to 16 cents. On a GAAP basis, inclusive of a total of 8 million of combined amortization of purchased intangibles and cost of goods sold, amortization of intangible assets and operating expenses, stock-based compensation and restructuring charges the Company expects diluted earnings per share to be in the range of break even to 5 cents a share. We are increasing our guidance for the year and tightening the range of our initial guidance based on our performance in the first half of 2004 and...President Eric Brooks said, the Pro 5060 has all the right specs at a great price point. Among our new international customers is ENDO, a leading provider of services to heavy...

... function with built in analog modem for back up VPN capability. This is the first product in its class to offer triple network fail over protection to point of sale networks. And for those... 6/3, K/5(Item 1 from file: 349) DIALOG(R) File 349: PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv. **Image available** 01056423 DERIVATIVES HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING EXCHANGE THEREFOR PRODUITS DERIVES PRESENTANT DES RENDEMENTS AJUSTABLES BASES SUR LA DEMANDE ET ECHANGES COMMERCIAUX ASSOCIES Patent Applicant/Assignee: LONGITUDE INC, 650 Fifth Avenue, New York, NY 10019, US, US (Residence), US (Nationality) Inventor(s): LANGE Jeffrey, 3 East 84th Street, Apt. 3, New York, NY 10028, US, BARON Kenneth, 51 West 86th Street, Apt. 602, New York, NY 10024, US, Legal Representative: WEISS Charles A (et al) (agent), Kenyon & Kenyon, One Broadway, New York, NY 10004, US, Patent and Priority Information (Country, Number, Date): WO 200385491 A2-A3 20031016 (WO 0385491) Patent: WO 2003US7990 20030313 (PCT/WO US03007990) Application: Priority Application: US 2002115505 20020402 Designated States: (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE SI SK TR (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 136258 Fulltext Availability: Claims Claim embodiment as a percentage of total investment across all the states), multiplied by the total amount invested across all the states for the group of DBAR contingent claims. This means that...and Income (Non-farm Payrolls, Gross Domestic Product, Personal Income) Orders, Production, and Inventories (Durable Goods Orders, Industrial Production,

Retail Sales, Housing Starts, Existing Home Sales, Current Account

Manufacturing Inventories)

Balance...0003

```
- 86 Consistent with the consensus estimate, the state with the largest
  investment encompasses the range (.87,.88].
  Table 3 9-2: Illustrative Returns for Microsoft Earnings Announcement
  EW
  Strike...
...notional $5,000,000, invested at 5%. - 88 A trader with a view on a
  range of earnings expectations for the quarter can profit from a
  spread strategy over the distribution...
...tend to enjoy two-fold benefits as interest rates decline in the form of
  positive price changes and increases in prepayment speeds. Converse
  penalties apply in events of increases in interest rates, where a
 discount MBS suffers from adverse price change, and a decline in
  prepayment income. A discount MBS owner could offset diminished
  prepayment...
 6/3, K/6
             (Item 2 from file: 349)
DIALOG(R) File 349: PCT FULLTEXT
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00994559
DIGITAL OPTIONS HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING
    EXCHANGE THEREFOR
OPTIONS NUMERIQUES A RETOURS AJUSTABLES BASEES SUR LA DEMANDE ET BOURSE
    D'ECHANGES COMMERCIAUX AFFERENTE
Patent Applicant/Assignee:
  LONGITUDE INC, 650 Fifth Avenue, New York, NY 10019, US, US (Residence),
    US (Nationality)
Inventor(s):
  LANGE Jeffrey, 3 East 84th Street, Apt. 3, New York, NY 10028, US,
Legal Representative:
  WEISS Charles A (et al) (agent), Kenyon & Kenyon, One Broadway, New York,
    NY 10004, US,
Patent and Priority Information (Country, Number, Date):
                        WO 200323575 A2 20030320 (WO 0323575)
  Patent:
                        WO 2002US30309 20020909 (PCT/WO US0230309)
  Application:
  Priority Application: US 2001950498 20010910
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
  AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
  EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
  LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
  SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW
  (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR
  (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
  (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
  (EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 122079
```

Page 5

Claims

Fulltext Availability:

Claim

.. of one or more contingent claims as a function of the one or more financial **product** parameters. - 24 ...is effectively a group of single state investments over each multi-state range, where an **amount** is invested in each state in the range in proportion to the amount previously invested...and Income (Non-farm Payrolls, Gross Domestic

Product, Personal Income)

Orders, Production, and Inventories (Durable Goods Orders, Industrial

Production, Manufacturing Inventories)

Retail Sales, Housing Starts, Existing Home Sales, Current Account Balance...

... The semiconductor book-to-bill ratio published by the Semiconductor Industry

Association

The Halifax House **Price** Index used extensively as an authoritative indicator of house **price** movements in the U. ...markets or auctions for corporate earnings and revenues, however, provide market participants with a concrete **price** for the risk that earnings and revenues may vary from expectations and permit them to...notional \$5,000,000, invested at 5%. - 93 A trader with a view on a **range** of earnings expectations for the quarter can profit from a spread strategy over the distribution...company's earnings may be faulty, and may

threaten the stability of a stock **price**, post announcement. Corporate announcements that reduce expectation for earnings and earnings growth highlight the consequences...

6/3,K/7 (Item 3 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00856082

METHOD AND SYSTEM FOR SEMI-FUNGIBLE COMMODITY ITEM TRANSACTIONS
PROCEDE ET SYSTEME PERMETTANT DES TRANSACTIONS DE BIENS UTILITAIRES
SEMI-FONGIBLES

Patent Applicant/Assignee:

EUMEDIX COM BV, Flint, Prinsengracht 963, NL-1017 KL Amsterdam, NL, NL (Residence), NL (Nationality)

Inventor(s):

LOSTIS Alain, 14, rue de Paris, F-78560 Le Port Marly, FR, CAPOLINO Ugo, Beethovenstraat, 4, NL-1077 JG Amsterdam, NL, SIDERIUS Jan, Doorpsstraat, 36, NL-3632 AT Loenen a.d. Vecht, NL, Legal Representative:

READ Matthew Charles (et al) (agent), Venner Shipley & Co, 20 Little Britain, London EC1A 7DH, GB,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200188775 A2 20011122 (WO 0188775)

Application: WO 2001EP5554 20010516 (PCT/WO EP0105554)

Priority Application: US 2000573828 20000518; US 2001841020 20010424 Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

- (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
- (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
- (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 26047

Fulltext Availability: Detailed Description Claims

Detailed Description

... is compounded when there is a difference in price based upon certain differences within the **item class**.

It has been proposed to perform group purchasing according to a "stock exchange" flke model...

2 The Purchaser Screen 200 in this example identifies the semi-fungible

Claim

... in FIG.

commodity item by class 202 and/or type 204 to be purchased. The Purchaser Screen 200 also identifies the...of FIG. 2, the Purchaser Sereen 300 in this example identifies the semi-fungible commodity item by class 202 and/or type 204 to be purchased. The Purchaser Screen 300 also identifies the...the optional `Historical Analysis 408 in this example reflects the immediately preceding negotiation for this product class and purchaser. As shown, the `Last Contract Average Price` 414 is the overall average price for the prior negotiation involving that purchaser and the particular product class and/or type from that prior negotiation. The `Baseline Price` 416 is an extrapolation from historical information taken from all negotiations involving the product class and/or type. The "Award Distribution` 418 shows the overall distribution for the lo prior...there are three purchasers (A, B and C) who all have needs for the same product class (but not necessarily the same type within the class). Their volume needs are also different. A needs 5000 units, B needs 3000 units & C... ...Request For Proposal (R.FP) for that semi-fungible comm.odity (inverted exclamation mark) tem product class and/or type subrnitted to the entity hosting the negotiation. In each RFP, each purchaser...there are two different purchasers (1 and 2) who both have needs for the same product class (but not necessarily the same type within the class). Their volume needs are also different -- purchaser 1 necds 45,000 units and purchaser 2...bids in U.S. Dollars. In another example,

...nominal factor indicates the percentage that will be added to, and subtracted from, any parameter range in a calculation such as

advantageous location at the...places. The rules 2114 further specif'y

to be purchased is 90 lots, and that prices must be adjusted by at least

a multinational company that manufactures the same product

that the maximum allocation is 100 lots, the minimum amount

class or type in several countries can bid based upon the most

described in connection with FIG. 11. The session interval is the amount of time a supplier or purchaser will have to, respectively, modif'y their price or allocation. The 'Unit' rule specifies that, for purposes of negotiation, one 'piece' refers to...

- ...Better` indicates for the linear and direct evaluation measures whether the purc-haser places any **value** on a product with superior performance in that sub-criterion. For example, with respect to...
- ...was at least 5,600 km between oil changes, they may well place a higher value on the amount that a vehicle offering exceeds that amount.

 Once the product attributes have...
- ...be changed on this screen 2200.

 The `Weight" column is where the purchaser specifies the value for the particular criterion. When all the major attribute weights are supplied, the system calculates the corresponding `% Weight" using those values. For example, the 27.27 value specified for `Volume settings" is derived by dividing the 75 weight it received by the...
- ...50 + 25 = 150) or half of the 27.27% weighting (Le. 13.64%).

 The `Nominal Range" column reflects incorporation of the 10%

 `Nominal

 Factor into the linear range calculations. In the variant of this exampl e, the Nominal Range can be changed by typing in a new value into the box. Thus, the 10% `rule` in this case represents a default rather than...

 ...Additionally, in this example, the system incorporates tools that allow the purchaser to view utility value information in graphical form

or jump to the screen identified by the 'Tiew Scores' tab...

2